



UNLOCK THE MAGIC OF THE GOLDEN CITY

You're invited to join us in San Francisco.

Trip

April 20 – 24, 2020

(President's Cabinet will arrive a day earlier.)

Qualification period

January 1 – December 31, 2019

Qualifying products and requirements

Combination of any of these products:

- Medicare Supplement = one-for-one on production
- Final Expense = two-for-one on production
- Complementary = three-for-one on production (Includes Cancer and Heart Attack or Stroke/Plus; Home Care Plus; Hospital Indemnity/Flex; Recovery Care; and Dental, Vision and Hearing.)

MGAs

- \$5,000,000 production = 1 trip
- \$10,000,000 production = 1 extra trip
- \$15,000,000 production = 2 extra trips

Recruiting GAs

- \$1,000,000 production = 1 trip
- \$4,000,000 production = 1 extra trip

Agents

\$175,000 production = 1 trip

President's Cabinet

These contest qualifiers will earn an extra day's stay in San Francisco:

- Top 3 Medicare Supplement agents
- Top 5 total production: MGAs and RGAs
- Top 1 Final Expense: Agent
- Top 3 Cancer and Heart Attack or Stroke/Plus: Agents
- Top 3 complementary products combined: Agents (Does not include Final Expense and Cancer and Heart Attack or Stroke/Plus.)

Companions

Each qualifying winner/trip includes one companion (at least 21 years of age) who can attend the trip at no additional charge.

Additional sales incentive details are on the back.



aetnaseniorproducts.com